



# 2011 Home Care Coding and Regulatory Symposium

*Don't Gamble on Your Education,  
Make a Sure Bet with Lisa!*

**January 27-28, 2011, Monte Carlo Resort and Casino in Las Vegas, Nevada**

**9:00AM -4:15PM each day**

*This class is appropriate for all levels of coders, plus administrators who want to learn more about how coding impacts revenues and operations.*

Something for Everyone! Because coding affects or is affected by OASIS and regulatory changes, we focus on how the pieces work together, especially with recently enacted, and upcoming changes. The most current issues:

- How 2011 PPS Changes Impact your Operations
- Additional Changes Impacting Home Care in April 2011
- How Coding and OASIS Add to Your Case Mix Score
- How Coding Errors Impact your Payment and Outcomes
- 2011 Change to the 5010 Format and ICD-10-CM Forward Thinking
- Interactive Coding Sessions on both days—Send your most complex scenarios!
- Wound Care Coding--All Wrapped Up
- Myths and Truths that Impact Therapy Coding
- How to Support Your Coding and Appeal Downcoding

**Don't Miss Out and Double Down on the Wrong Education!**

**BRING A CURRENT HOME CARE CODING MANUAL!!**

OUR SPEAKER: LISA SELMAN-HOLMAN



Lisa is a veteran of home care with more than 24 years experience in home health and hospice, both as an RN and as an attorney practicing exclusively in home care. She is the owner of Selman-Holman & Associates, LLC, a full-service home care consulting firm, and CoDR (Coding Done Right), an outsourcing company for home care coding. She is certified in home care coding and holds the Certificate of OASIS Specialty-Clinical.

She has participated on the Exam Review Task Force for the OASIS Certificate & Competency Board (OCCB), as well as the Texas Medical Foundation's Quality Improvement Organization State Home Health Coalition for OBQI. She is a past Director of Regulatory Affairs with the Texas Association for Home Care.

She is the technical editor of the DecisionHealth *Complete Home Health ICD-9-CM Diagnosis Coding Manual*. Lisa is on the Homecare Coding Specialist-Diagnosis (HCS-D) national advisory board for the Board of Medical Specialty Coding (BMSC) and is an approved BMSC educator. She serves as a consulting editor for Eli Research's *Home Health ICD-9 Alert* newsletter.

Lisa has just returned from AHIMA's ICD-10-CM Academy. Lisa's most recent venture is the establishment of a free blog on coding, OASIS and general home care regulatory issues.

#### WHERE TO STAY:

We have arranged for a block of rooms at the **Monte Carlo Resort and Casino** at a special seminar group rate of **\$49** per night single/double, plus a \$12.95 per night resort fee. The resort fee includes free in-room Internet, fitness center access, daily newspaper, local calls, copying and faxing. These rooms will be held until December 15, 2011. Once the room block has been released, there is no guarantee that any rooms will be available. Please call **(800) 311-8999** to make hotel reservations, and identify yourself as an attendee of the Selman-Holman & Associates Seminar.

[Monte Carlo Resort and Casino](#) is a 2,992-room luxury hotel & casino located on the Las Vegas Strip. The property features a 102,000-square-foot-casino including table games, race & sports book, poker room, and more than 1,500 slot machines. It has an exquisite spa and salon, 9 distinctive restaurants, and a tremendous show room.

#### **Agenda Day 1**

##### **Morning focus: Regulatory Issues**

##### **9:00-10:00 How Coding and OASIS Add to Your Case Mix Score**

Learn or review the essentials of how certain diagnosis codes add to the HHRG, the concept of "case mix," and how codes fit into the OASIS correctly, with a focus on how to use M1024 correctly to earn the points you deserve! You'll understand the impact of Tables 4 and 6 on your HIPPS code, including how the HHRG is converted to the HIPPS code.

##### **10:00-10:45 Myths and Truths that Impact Therapy Coding**

2011 PPS changes are taking a hunk out of therapy You will learn whether, and how coding policy can help to bridge the gap in documenting skilled services and supporting therapy provided.

##### **10:45-11:00 Break**

##### **11:00-11:30 Common Errors Impacting Your Payment and Outcomes**

V code crazy?? Stuck on that dressing change code?? Simple sequencing issues make a big impact on your payment and quality outcomes. Fix your errors and throw the dice the other way!

##### **11:30-12:00 ICD-10 and the 2011 Change to the 5010 Format**

Although the change to the ICD-10 is not slated until 2013, the change to the 5010 electronic format happens in 2011. You still have time, but barely, to prepare for this change.

##### **12:00-1:00 Lunch**

##### **Afternoon focus: Applying regulatory education to coding**

##### **1:00-2:00 Sequencing and Coding Guidelines**

Code sequence is everything to compliance and reimbursement, yet sequencing troubles are common. Get all of the knowledge you need for sequencing rules and other coding guidelines that lead you to those codes right.

##### **2:00-2:45 Interactive Coding Session**

This fun, interactive coding session applies coding scenarios to what you've learned. Many scenarios provide examples of common mistakes to avoid. Plenty of help is provided for beginners and non-coders who need to understand the concepts, but may not have the coding skills. Interactive coding sessions are also great practice for the HCS-D certification exam.

**2:45-3:00 Break**

**3:00-4:15 Interactive Coding Session (continued)**

**4:15 Adjournment**

## **Agenda Day 2**

### **9:00-10:30 Wound Care Coding: All Wrapped Up**

Wound care coding hurts, especially when OASIS and coding don't match up. The answers are provided to some of the most common, and complex, questions: Grafted pressure ulcers are marked according to stage but coded as unstageable (do not skip M1307-M1320); surgical wounds are marked as not healing when not epithelialized, (M1340) but how is that coded? How long "after" is aftercare coded? Why can't we code dressing changes for those atrocious wounds that require so many dressings?

**10:30-10:45 Break**

### **10:45-12:00 Interactive Coding Session**

This fun, interactive coding session applies coding scenarios to what you've learned. Many scenarios provide examples of common mistakes to avoid. Plenty of help is provided for beginners and non-coders who need to understand the concepts, but may not have the coding skills. Interactive coding sessions are also great practice for the HCS-D certification exam.

**12:00-1:00 Lunch**

### **1:00-2:30 How Jan. 1 PPS Changes Impact your Operations**

You've all heard the buzz words regarding face-to-face contact, deletion of case mix codes, therapy re-evaluations, etc. What else can CMS throw at us? Get the skinny on all the regulatory requirements and when they are effective—Is it January 1 or April 1?

**2:30-2:45 Break**

### **2:45-3:30 How to Support Your Coding and Appeal Downcoding**

Supporting your coding depends on documentation and second-guessing the clinicians providing the care *before* you submit your bill! Documentation is the key, especially with the new, tougher, therapy regulations. And what is downcoding anyway? Get the lowdown on how to successfully appeal downcoding!

### **3:30-4:15 Facts and Forward Thinking about ICD-10-CM and ICD-10-PCS**

There are a lot of changes in store, including the transition to the awesome ICD-10! Abnormality of gait, fractures, bilaterality, myocardial infarctions and sequela of CVAs are just some of the great changes ahead. Get a plan for education and conversion to the ICD-10-CM.

**4:15 Adjournment**

# First Annual Coding Symposium

January 27-28, 2011

\$385 1<sup>st</sup> Person; \$350 per each additional registrant

Monte Carlo Resort and Casino, Las Vegas, Nevada

1 <sup>st</sup> Attendee	\$385
Number of additional attendees ____ x \$350 (Provide list of additional attendees)	\$ _____
Total	\$ _____

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